

# « Measure and analyze the reliability of the forecasts »

**GALION Business Forecast Measurement (GBFM) includes itself in automotive suppliers' processes.**

**It offers measurement and analysis tools to study sent and received forecasts. This autonomous module follows the impact of forecast changes (FAI) on stockpiles (WTS) and more generally on the whole supply chain.**

## Goals

Are there standard indicators to measure the reliability of forecasts?

Is it possible to detect if forecasts are not reliable with one or FAI standards?

What is the impact of changes in demand on coverage and WTS inventory level?

Do customer and supplier service rates depend of the reliability of forecasts?

Have better performances of the common supplier chain between customers and suppliers.



## Use

Built based on an « open interfaces » design, GALION Business Forecast Measurement can be effortlessly integrated into existing elements.

GALION Business Forecast Measurement was conceived to be used in an autonomous way.

## Analysis

By directly picking up information in the order backlog (customers/suppliers), the GBFM module is able to deal with all active references, whatever the transmit mode might be (EDI or not).

Set up of standard analysis indicators (FAI and WTS) according to ODETTE / GALIA recommendation.

Diverse graphical displays (tables, graphs, radar charts) for an easy understanding.

## Six good reasons to adopt it

- ➔ Easy to set up
- ➔ Standard indicators
- ➔ Relevant information and work-by-exception
- ➔ Risk forecasting
- ➔ Correlation between service rate and reliability of demand
- ➔ Integrated performance analysis

**Galion**  
solutions

**GALION Business Forecast Measurement**